HUNGARIAN ACQUISITION

he Defense Systems Management College (DSMC) hosted a Hungarian Acquisition Information Exchange, June 3-5. 1998, at the Fort Belvoir, Va., campus.

Dr. Karoly Janza, Hungary's Deputy State Secretary for Defense Economic Affairs Ministry of Defense, led a Hungarian delegation of five representatives, including Maj. Gen. Sandor Makai, Director of Defense Planning Directorate; Brig. Gen. Jeno Kopasz, General Manager, Chief Executive Officer, Acquisition Office, Ministry of Defense; Brig. Gen. Ferenc Toth, Head of the Armament Development and Procurement Department; and Maj. Lazslo Botz, Military Assistant to the Deputy State Secretary for Economic Affairs. In addition, Air Force Maj. Karen Naselius, assigned to the Office of Defense Cooperation, American Embassy, Budapest Hungary, accompanied the group and acted as escort officer.

Dr. Jacques S. Gansler, Under Secretary of Defense (Acguisition & Technology), and Navy Rear Adm. Leonard "Lenn" Vincent, DSMC Commandant, were on hand to welcome the guests and make official presentations.

In addition, Stan Soloway, Deputy Under Secretary of Defense (Acquisition Reform); Air Force Brig. Gen. David Nagy, Mission Area Director, Information Dominance (Secretary of the Air Force/Acquisition); along with professional staff from Congress and DSMC professors were among the many distinguished participants in this first-time event.

"This is the first of a possible series of visits by Hungary," according to Donald Hood, DSMC course director, and cultural international relationship advisor for the event.

"Information was shared [during the visit] with the Hungarians on various aspects of U.S. Acquisition and the Contracting Process," said Jesse Stewart, DSMC executive-in-residence, and program content manager/coordinator for the exchange.

"With membership in NATO pending, the Hungarian delegation will assess the information gathered from their visit to give them a better understanding of the acquisition process in the United States." said Stewart.

"As they become members," Stewart continued, "they will benefit from observing the way different countries do business, allowing them to more effectively do business with the other NATO countries as they refine their two-year-old laws on public procurement."







PM: JULY-AUGUST 1998 Photos by Richard Mattox

INFORMATION EXCHANGE





OUTSIDE SCOTT HALL, DSMC MAIN FORT BELVOIR, VA., CAMPUS. PIC-TURED FROM LEFT: STEWART: KOPASZ: MAKAI: VINCENT: JANZA: TOTH: Botz: Hoon.

2

PICTURED FROM LEFT: MAKAI, JANZA, HOOD.

3

PICTURED FROM LEFT: KOPASZ: TOTH: SOLOWAY: GANSLER: JANZA: MAKAR VINCENT: NAGY.

Exchanging official gifts. Standing: Gansler: Janza.

Exchanging official gifts. Standing: Gansler; Janza. Seated (RIGHT): HUNGARIAN INTERPRETER, ZOLTAN SARINGER.

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PICTURED FROM LEFT: ASSISTANT GENERAL COUNSEL (ACQUISITION & LOGISTICS), HARVEY NATHAN; JANZA.

PICTURED FROM LEFT: SOLOWAY, TOTH; ASSISTANT DEPUTY GENERAL Counsel for Research, Development and Acquisition, Sophie KRASIK.





HUNGARIAN ACQUISITION

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PICTURED FROM LEFT: DEPUTY DIRECTOR, COST, PRICING, & FINANCE, OFFICE OF THE DIRECTOR, PROCUREMENT, CAROL COVEY: MNCENT: MAKAL GANSLER: HUNGARIAN INTERPRETER, KAITLIN PETROCZY.

2

PICTURED FROM LEFT: MAKAI: TOTH: JANZA: DSMC LEARNING RESOURCE CENTER ASSISTANT, LISA JOHNSON; SARINGER.

SEATED FROM LEFT: MAKAI: JANZA: KOPASZ. STANDING: STEWART: DSMC Management Deliberation Center facilitator, BLL McGOVERN.

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PICTURED FROM LEFT: VINCENT: DSMC ACKER LIBRARY DIRECTOR. HELEN HALTZEL: PETROCZY: JANZA: BOTZ.

5

PICTURED FROM LEFT: BOTZ: DSMC PROFESSOR CHUCK COCHRANE: KOPASZ: TOTH.

6

PICTURED FROM LEFT: VINCENT: LANZA: SARINGER.

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LUNCH AT GEORGE WASHINGTON'S ESTATE, MOUNT VERNON, LOCATED IN FAIRFAX COUNTY, VA. PICTURED FROM LEFT: BOTZ; KOPASZ; STEW-ART; TOTH; HOOD; DSMC PROFESSOR CHIP SUMMERS; VINCENT; JANZA: PRINCIPAL DIRECTOR FOR ARMAMENTS COOPERATION, OFFICE OF THE SECRETARY OF DEFENSE, AL VOLKMAN: MAKAI: DSMC ACQUI-SITION MANAGEMENT CHAIR, RETIRED ARMY BRIG. GEN. EDWARD HIRSCH: DAVID KIEFER, OFFICE OF THE UNDER SECRETARY OF DEFENSE (Acquisition & Technology); Naselius.

PICTURED FROM RIGHT: VINCENT; JANZA; PRINCIPAL ASSISTANT TO THE DEPUTY UNDER SECRETARY OF DEFENSE (ACQUISITION REFORM), DONNA RICHBOURG; SOLOWAY; STEWART.

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PICTURED FROM RIGHT: BOTZ: KOPASZ: JANZA: NAGY: TOTH: MAKAI.







INFORMATION EXCHANGE











